

SPECTACULAR  
SPACES IN  
SPECIAL PLACES











# THE LOTUS PHILOSOPHY

Our philosophy revolves around the simple precepts of team building, transparency, communication, and professionalism. We strive to provide an enjoyable, comprehensive, and professionally managed building experience for our clients.

**Team Building** begins before construction starts, including working closely with our client, and their architect, structural engineer, MEP engineer, civil engineer, landscape architect, and interior designer. Our approach better ensures that design issues are identified and remedied in plan prior to the commencement of construction, which saves on the build time and reduces unnecessary costs.

**Micro Team** starts with each client being assigned a Project Manager who becomes their point person of direct contact throughout the construction process. This ensures that the client has a consistent, steady interface and sounding board throughout all facets of the build. The Project Manager coordinates the entire construction process, overseeing the Superintendent and Project Secretary assigned to the project.

**Macro Team** provides the client with the full wealth of expertise and experience of the entire Lotus team. All Lotus management personnel meet weekly to review in detail each project under construction, taking advantage of our team's combined knowledge and experience to address any issues that may exist. Our approach provides each client with the very best in project management.

**Transparency** starts with our client's budget. We line-item all costs, secure multiple bids on each line item, share all quotes and bids, and strategize with our client in the value management of the project's design and selections.

**Communication** with our clients begins with consistent, clear, and timely interactions with the Lotus project management team and is enhanced with a dedicated client web portal for easy, always available access to construction drawings, selections, change orders, schedules, daily logs, photos, and punch lists.

Our Lotus proactive team approach results in a faster build with fewer change orders and less chance of unanticipated costs.



LOTUS PHILOSOPHY



## THE PRINCIPALS

The principals of Lotus Construction are Class A licensed general contractors. We have built hundreds of homes from Naples to Captiva Island and developed in some of the finest areas in Southwest Florida for over thirty years, including Olde Naples, Aqualane Shores, and Port Royal. We are currently participating in the development and construction of Mangrove Bay, a 53-unit luxury home development on the Gordon River in Downtown Naples. Our longevity and success are a result of client-first professionalism, coupled with a high level of expertise and a hands-on philosophy. We always strive to surpass client expectations and deliver the best product possible.



JON RUBINTON  
PARTNER



RANDY PORTER  
PARTNER



PETER STOCKER  
VP, CFO

# PRINCIPALS







# BUILDING SCIENCE

## BUILDING SCIENCE

The building envelope is of special importance in humid, sub-tropical Southwest Florida. Lotus incorporates the latest technologies in home building techniques, using proven energy efficient construction materials that waterproof a home while also letting it breathe. Lotus analyzes critical variables including indoor air quality, site characteristics, sub-soil conditions, and corresponding foundation requirements in the design and construction of your project.



## BUILDING PROCESS

Lotus is committed to providing our clients with the very best in service in every aspect of the project, from working with our clients and their design team during project kick-off, through budgeting and contracting, during selections and permitting, all the way to final turnover of their home.

### Selections

The selection process is one of the most enjoyable experiences in the building process. The client's personal tastes are defined, resulting in a one-of-a-kind residence that is a reflection of their unique lifestyle.

Lotus works with our clients and their interior designer to assist in the creation of their interior finish schedule, incorporating all of their selections, while also providing a timetable of when these important decisions need to be made. Lotus also provides a listing of product selection centers, product showrooms, and galleries for our clients to view samples, colors, surfaces, lighting, fixtures, appliances and more.

Lotus coordinates the design of our client's exterior living areas and landscape with the Landscape Architect, creating a custom, unique outdoor environment tailored to our client's home design and location.

With unparalleled customer satisfaction as our goal, Lotus knows that helping its clients select the perfect combination of interior and exterior details will help turn their new house into the home of their dreams.

### Owner Orientation

Lotus provides our clients with a customized owner's manual that catalogs all details, specifications, and maintenance guidelines of their new home. Lotus also schedules and coordinates a variety of training sessions with our clients where we teach them how to use their home systems.







## ABOUT LOTUS

Lotus Construction is a full-service general contractor and construction-management firm based in Naples, Florida. We specialize in the construction of luxury custom homes and are recognized for our expertise in all phases of construction including design review, value management, project execution, and customer service.

We don't just build houses. We build better lifestyles. We unite our experience with our client's desires and needs to create a home built with vision. Open communication is key to reaching our common goal. Our transparent approach informs clients of all costs, as well as all options available in the creation of their home. Every project is unique, as we believe in a comprehensive approach that values quality, beauty, and livability. Building our client's dream home is our passion and our pleasure. We look forward to welcoming you to the Lotus family.

Since 1981, the principals of Lotus Construction – Jon Rubinton, Randy Porter, and Peter Stocker – have a combined experience of over 100 years building and developing here in the Naples area in communities such as:

- Port Royal
- Aqualane Shores
- Olde Naples
- The Moorings
- Pelican Bay
- Mediterra
- Bonita Bay
- Captiva Island
- Sanibel Island
- Pine Ridge
- Lake Park
- Quail Creek

From a small-scale renovation to a high-end, luxury custom home, Lotus Construction has the experience and expertise to manage and build your project.



ABOUT LOTUS



## SERVICES

- Custom Residential Construction
- Custom Residential Renovations
- Condominium Renovations
- Commercial Construction, Renovations and Build-Outs
- Multi-Family Construction
- Project Management – Horizontal and Vertical Construction Projects
- Home Monitoring and Maintenance Services

# SERVICES







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